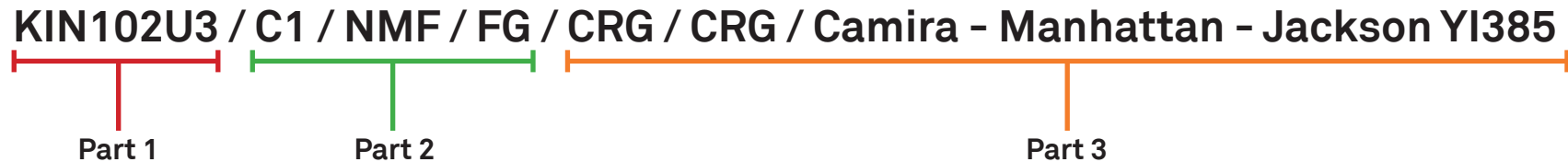


New Product Coding System

What is the Product Coding System

The product coding system is a new method of ordering products using a sequence of codes which cover all the options available for specification. This system is broken down into three sections: Product Code, Priced Options and Un-priced Options.

Example



Part 1 - Product Code

This defines the range as well as the sub range for the selected product.

Part 2 - Priced Options

These are the priced options that are available per product code and must all be answered in order to generate a final price.

These options include items such as the Fabric Price Band, Castor/Glide types and any other additional features which come at an up-charge.

The options will be labeled with a price next to them.

Part 3 - Un-priced / Finish Options

The final part of the code is for the options that do not affect the final price of the product.

Options within this section can vary dependant on the product code, but can include items such as Frame Finishes and Component Colours.

Finally at the end of this section there may be an option to manually enter the Upholstery Choice (which must align with the Fabric Price Band chosen earlier).

Product Rules

Some products may have pre-defined rules set within them with regards to options and finishes available.

Dependant on how you specify the product, the rules will be indicated as you complete your product code.

On a PDF pricelist, rules will be laid out next to the Question; this will help guide you through specifying your product.

On the Quoting Tool, rules will be pre-defined within the application so only correct options are available.

Example Code Break Down

The following is an example of a Kin Side Chair with a Fully Upholstered Seat on a Four Leg Frame.

This has been priced in Class 1 Fabric with a No Multi-fabric option selected, Felt Glides, a Crayon Gray Plastic Shell & Frame and is to be upholstered in Camira Manhattan, Jackson YI385.

KIN102U3 / C1 / NMF / FG / CRG / CRG / Camira - Manhattan - Jackson YI385

Part 1

KIN102U3 / C1 / NMF / FG / CRG / CRG / Camira - Manhattan - Jackson YI385

Part 1 defines the range as well as the sub range

This code specifies that it's from the Kin range (KIN), is a side chair (10) on a four leg frame (2) and has an fully upholstered seat (U3).

Part 2

KIN102U3 / C1 / NMF / FG / CRG / CRG / Camira - Manhattan - Jackson YI385

Part 2 defines the priced options of the product.

This code specifies that it's in a Class 1 Fabric (C1), No Multi-fabric (NMF) and Felt Glides (FG).

Part 3

KIN102U3 / C1 / NMF / FG / CRG / CRG / Camira - Manhattan - Jackson YI385

Part 3 defines the un-priced / finish options of the product.

This code specifies that it's a complimentary Crayon Gray Shell and Frame (CRG / CRG) and that it is to be upholstered in Camira Manhattan, Jackson YI385.

Why has the Product Coding System been created?

The new product coding system has been created to allow for an easier method of ordering products.

Using a pre-defined selection of small codes (that combine into a larger comprehensive code) means that products can be priced and ordered correctly.

Any codes that are submitted which do not match the designated coding structure will be rejected by the system and must be resubmitted in the correct format.

Adopting this system will result in clean orders and present a much lower risk of incorrect products being specified.

The new product coding will run from one master data system which will reduce the risk of errors in marketing & internal systems.

Further to this it will allow more electronic ordering and an automated process to help improve the customer experience.